

# Product Release Announcement

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Latest Software Release Notes, March - April 2019

## Roadmap Items Released:

### **Customization of navigation:**

Site Admin can customize the navigation menus for each Company Dashboard by adding custom menu headers and re-arranging the sub-menus in them.

### **"Contact-wise" view of Contact-centric playbook- Beta:**

This feature will help the User act based on the action taken by contacts upon the approach of the set date, using "To-Do".

## Fixed Issues

### CRMs and Third Party Integrations:

- Autotask:
  - Provided "Owned by" feature for Autotask CRM Integration.
  - Opportunities will sync as per External ID which will allow Mindmatrix to sync opportunities with duplicate names.
  - Syncing contacts from CRM will omit deleted contacts.
- Salesforce (SFDC):
  - Contacts without email address were getting pushed. This has been fixed.
- Sugar:
  - SugarCRM was not getting synced correctly for opportunity name and description, if it had "&" (ampersand) symbol. This has been fixed.
  - All opportunities were not getting pulled from CRM to Mindmatrix. This has been fixed.
  - Sugar opportunity sync will be as per opportunity scoring.
- General:
  - In CRM sync, now, if To-Dos are pushed, then respective contacts will be pushed into CRM irrespective of "Push" being disabled/enabled in settings.
  - From CRM, all the Mindmatrix tabs/widgets of Non Integrator user's CRM contacts/opportunities will get synced to Mindmatrix, as per Integrator User.
  - User CRM notifications will now be sent based on Company level Settings.
  - Provided separate options to push activities and ToDos.
  - For opportunity push, provided a checkbox of "Push associated Contacts".

- Connectwise:
  - To-Dos were being created with type as blank when pushed from Mindmatrix. This has been fixed.
  - Contacts were not syncing when contact sites were more than 20. This has been fixed.
  - ConnectWise API version upgraded to support multiple contact type pull.
  - Opportunities will sync as per External Id which will allow Mindmatrix to sync opportunities with duplicate name.
- ZOHO CRM:
  - Contact with special characters in import criteria for account type was not getting imported. This has been fixed.
  - Provided support for ZOHO CRM's Sandbox accounts to integrate with Mindmatrix.

### **Dashboards & Asset Search:**

- In Channel Partner Dashboard when "Report Widgets" were opened through the toggle, the 'Company list' in-line graph was not rendered for "Contact Activity" widget. This has been fixed.
- Provided confirmation message for "Set as Default" in Dashboard Settings.
- Provided settings to select asset types for "New Assets" stats ring.
- Sending videos had permission restrictions while sending from "Videos" widget but was working from "Assets> Non-personalized". This has been fixed.
- Action to "Send" External Tracking links from "View Assets" has been provided.
- CSS Styling provided for Quick links widget Design 2

### **Drips & Lists:**

- When Drip Media is created, the name of drip template will carry a time stamp and the media will not be active unless moved to Editor Step.
- Made "Origin from CRM" condition in Contact Smart list available for all Users.
- In "edit smart list" when conditions were saved, the notification 'on behalf' used to reset to "Owner". This has been fixed.
- Provision to configure notification email for User Smart Lists provided.
- In "Connections > Lists" made "Recipient Lists" as the first folder instead of "Smart Lists".
- In Drip Media Editor, for Quick Drip as well as Flow Chart when "Edit template" is done, the event name is replaced to the template name and vice versa.

### **Deal Registration:**

- Registered deal will not be displayed to other Users except creator in "Deal Registration Requests" page.
- Issues and Enhancements in Deal Registration for Non-Admin Users has been done.

### **Editors:**

- Asset Templates (Web & Form):
  - Error page was displayed when shared contact clicks on web with form link in email or contact clicks on the web with form link in on-behalf email. This has been fixed.
  - Form filled was not getting saved when landing page containing the form was loaded from link in email. This has been fixed.

- Forms shared with other companies with "View" access, was not loading in Web Editor. This has been fixed.
- Asset Templates (General update):
  - "Delete" lock functionality for objects in Print, Web and Dataroom templates provided.
  - Footer section for imported email made consistent with generic email footer.
  - Logged In user was not able to view the Media link created in other user's account, if the content path is same as host path. This has been fixed.
- Asset Templates (Email):
  - For Emails, `changed"Reusable Templates" to "Favorites".
  - In Email Editor "Save as reusable" will first save the template and then save the copy of Media.
  - Added new objects (Logo and Banner) in "Header" section of smart objects.
  - Text changes in smart objects as requested.

### **MDF:**

- If there is any Fund Request for an activity in a fund plan, Admin User will not be able to delete that activity.

### **Opportunities:**

- Provided advanced search condition for opportunities based on 'pushed to CRM indicator'.

### **Playbooks:**

- Removed hidden report button for Non-Contact Centric and Linear playbooks. Also made the whole placeholder in "Card" View as clickable.
- Provided "All" folder and made it default in "Playbooks".
- Edit option in "Action Items" going missing after save and page re-load. This has been fixed.
- Linear Playbook: Certification always displayed "failed" as result!. This has been fixed.
- Web template in Playbook (Non Contact Centric as well as Linear) will load "Customize" modal on click of the thumbnail.

### **Reports:**

- General updates:
  - If contact is shared with User then the Active Drip Campaign will be displayed in the other User's contact report page as well.
- Web:
  - Custom Date Range provided in Landing Pages Summary Report based on Media creation date.
- Opportunity:
  - Provided "Associate Opportunity" button in Contact Report Page if Opportunity permission exists.
  - Provided "All" option in 'Opportunity Status' drop down of Opportunities Report

### **Setup:**

- Increased the character limit of drop down options to 100 from 50 for Contacts, Opportunities and Product Databases.
- Updated regex of United Kingdom Postal Code to latest one.
- In "Layout" page of Opportunity Type, when display based on persona modal was 'saved' it gave close modal alert. This has been fixed.
- Hid "Mobile Application" link from profile pop-up if User has SSO enabled and also made it configurable for install based on config setting.
- Added 'View' and 'Copy' buttons in message box for permission check of templates shared till "View", only in Setup > Templates.
- Provided setting to add tool tips to fields in Contacts only.
- Setting page in Site Admin listing all the Super Admins for sending "locked out" Users email notification has been provided.
- Provided option to select default pages in social site in "Self Serve" as we do in "Profile" page.

### **UI & Consistency:**

- In Company list's contact view page made the whole row clickable to view contact report.
- In Test Mode of Drip, the contact was loaded on click of row and not on "Start" button. This has been fixed.
- "Save" button was missing in "Permission" page when Opportunity was viewed in Advance Search. This has been fixed.
- Tool Tip stayed on the page even when another page was loaded from "Playbook" widget of Dashboard. This has been fixed.
- Tool tip was missing from Drip Campaign's Start/Stop button in all views. This has been fixed.
- Close button was not working on 'Video quick link' widget. This has been fixed.

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Please be advised that some product updates listed above are available in your account based upon your current plan with Mindmatrix. If you would like to know more about adding a newly released feature to your account that may not be included, contact your enablement specialist or account manager with Mindmatrix.

You can also email our team at [support@mindmatrix.net](mailto:support@mindmatrix.net).

-- Mindmatrix Services