









**Local Telephone Numbers**  
Order Processing Form

**ZULTYS, INC.**

Company Name  
Street Address  
Suite Number  
City, State, ZIP

Contact Name  
Contact Phone  
Contact E-Mail

Quote  
Doc Created 10\10\2020

| Idx. | Specify search criteria<br>(one or more NPA or NPA-Nxx or VANITY) | Qty. | Directory listing information<br>(Company name and address) |
|------|-------------------------------------------------------------------|------|-------------------------------------------------------------|
| 1    |                                                                   | 5    |                                                             |
| 2    |                                                                   |      |                                                             |
| 3    |                                                                   |      |                                                             |
| 4    |                                                                   |      |                                                             |
| 5    |                                                                   |      |                                                             |

**Authorization**

By signing below, (i) you represent and warrant that you are an authorized representative of the customer and have the necessary power and authority to execute and deliver this order form by and on behalf of the customer; and (ii) you further acknowledge that you have read, agree and accept the Zultys Cloud Services Terms and Conditions which are incorporated by reference into this order form and that you have accessed and printed a copy of the Zultys Cloud Services Terms and Conditions online at [www.zultys.com/zultys-cloud-services/terms-and-conditions](http://www.zultys.com/zultys-cloud-services/terms-and-conditions). Your use of the Zultys services or products constitutes your acceptance of the Zultys Cloud Services Terms and Conditions.

Customer full name

Signature

Date



# ZULTYS PROPOSAL FOR UNIFIED COMMUNICATIONS

## Prepared For

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## A True All-in-One Communications Solution

Zultys delivers powerful, scalable, and feature-rich Unified Communications systems that are purposefully designed so users can control all forms of communication from a single easy-to-use interface. With an Integrated Call Center and mobile and web-based applications, Zultys can meet the needs and requirements of any business, providing all the communication tools you need to connect teams, improve productivity, support customers, and keep work moving from anywhere.

**Total Solution Investment:**  
**Monthly Recurring Charge**  
\$944.85  
**Non-Recurring Charge**  
\$1,459.95



## Only With Zultys



**One-Touch Record** – Press a record button on a physical phone inside Zultys Advanced Communicator (ZAC) or with MX Mobile on your iPhone or Android device. The recording starts from the beginning of a call with the simple press or click of a record button during an active call.



**Call Attach Data** – Take notes during and after a business call with customized Call Attached Data (CAD) fields. CAD fields are included with a call when transferred to other users on the system. Acknowledging why someone is calling helps improve the customer experience. Run reports on any CAD field using MXreports.



**Seamless Across Devices** – Flow effortlessly between Zultys desktop phones, the ZAC desktop application, and the MX Mobile app. And when you can't download the ZAC app, full functionality can still be used on browsers via WebZAC as both ZAC and WebZAC utilize WebRTC technology.

## White Glove Service From Start to Finish

From purchase to installation, integration, implementation, and training, we'll be with you every step of the way. From set up to maintenance, we will ensure that you're receiving a superior customer experience, comprehensive instructions on how to use your new system, and the industry-leading support that we're known for. It's all part of choosing a smarter communications solution.



Zultys has the most responsive support that I've ever worked with. They're the best product and vendor I have ever worked with hands down."  
- Zultys customer of 12 years

## User Options

| FEATURES                                | STANDARD<br>USER | PREMIUM<br>USER | CONTACT CENTER<br>USER |
|-----------------------------------------|------------------|-----------------|------------------------|
| Hunt Group                              | •                | •               | •                      |
| ACD Group                               | •                | •               | •                      |
| Customizable Call Distribution          | •                | •               | •                      |
| Paging Group                            | •                | •               | •                      |
| Auto Attendant                          | •                | •               | •                      |
| Internal 911 Call Notifications         | •                | •               | •                      |
| Voice Mail                              | •                | •               | •                      |
| Voice Mail Escalations                  | •                | •               | •                      |
| Voice Mail to Email                     | •                | •               | •                      |
| Voice Mail Transcription                | •                | •               | •                      |
| Call Forwarding                         | •                | •               | •                      |
| Personal Call Handling Rules            | •                | •               | •                      |
| Call Queue                              | •                | •               | •                      |
| Music on Hold                           | •                | •               | •                      |
| Queue Announcements – 64 sources        | •                | •               | •                      |
| Zultys MX Mobile for iPhone/Android     | •                | •               | •                      |
| Basic-Reporting- Scheduled              | •                | •               | •                      |
| Conferencing – 3 Party                  | •                | •               | •                      |
| Instant Messaging                       | •                | •               | •                      |
| Invite Outside Contacts to IM           | •                | •               | •                      |
| Presence with Custom Note Field         | •                | •               | •                      |
| MXconference                            | \$               | •               | •                      |
| Call Recording                          | \$               | \$              | •                      |
| MXreport Call Detail Records            | \$               | \$              | •                      |
| MXreport – Contact Center Edition       | \$               | \$              | •                      |
| SMS Messaging                           | \$               | \$              | \$                     |
| Outbound Dialer                         |                  | \$              | \$                     |
| Zultys Advanced Communicator            |                  | •               | •                      |
| Binding – Work from anywhere            |                  | •               | •                      |
| Native Softphone                        |                  | •               | •                      |
| Call Attached Data                      |                  | •               | •                      |
| FAX                                     |                  | •               | •                      |
| Screensharing                           |                  | •               | •                      |
| Invite External Contacts to Group Chats |                  | •               | •                      |
| File Sharing                            |                  | •               | •                      |
| Webchat                                 |                  | •               | •                      |
| Outlook Integration                     |                  | •               | •                      |
| Video                                   |                  | •               | •                      |
| Contact Center Agent Functionality      |                  |                 | •                      |
| Contact Center Supervisor Functionality |                  |                 | •                      |
| Customizable Wallboard                  |                  |                 | •                      |



## You're Protected

- Single secure virtual instance with dedicated login and passwords per customer
- Separation of all data from other customers
- HIPAA Compliant
- Kari's Law Compliant
- Ray Baum's Act Compliant
- Physically secured data centers
- Encrypted telephone calls
- Optional MPLS through customer's carrier



## Robust Scalability

- Support 5 to 10,000+ users
- Add or delete users from a portal to support your business seasonally
- Feature set that continues to grow with current technology demands



## World-Class Support

- 100% US-based support
- Implementation specialist assigned to each account
- Training tailored to your needs
- Webinar training and video training



## More Reliable

- Single secure virtual instance per customer
- Delivering 99.999 reliability
- Geo-redundant data centers
- Blended bandwidth for better uptime than most competitors that only use one underlying carrier
- Mobility application for cell phones for all users to protect against local last mile outages at the customer's site



## Business Critical Integration Options

Zultys allows integration with most software and can also do custom integrations. Contact [sales@zultys.com](mailto:sales@zultys.com) to inquire about your CRM/ERP/EMS specific needs and possible integrations as capabilities can be dependent on third-party software versions. Below are some of the most popular integrations implemented for our customers in the past:

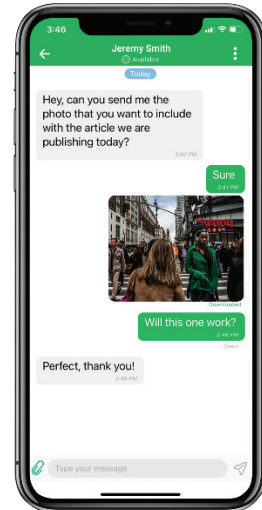
- Premium & Contact Center User Integration
  - Outlook
- Zultys Specialty Integration License
  - Microsoft Teams
  - Salesforce
- Zultys Flex Communicator Integration
  - Agency Matrix CRM Insurance
  - ConnectWise
  - Desk.com by Salesforce
  - E-Leads
  - EZLynx
  - FaceBook
  - Google
  - HubSpot
  - Insightly
  - Microsoft Dynamics
  - NetSuite
  - Pipeline Deals
  - Sage
  - Service Monster
  - ServSuite Pest Control Software
  - SmartAdvocate
  - Sugar
  - Suite.com
  - VIN Solutions
  - Zoho

# Features

## Zultys MX Mobile for iPhone and Android

Zultys mobility solutions for Unified Communications allow employees to stay in contact no matter where they are. MX Mobile is a real-time presence and communications client for Android and iOS that delivers a complete Unified Communications experience to mobile workers by integrating them into the corporate Voice and Unified Communications system. Zultys mobility solutions provide critical tools like voice mail access and management, presence, internal extension dialing, corporate directory access, and least-cost routing to cut international call costs. MX Mobile supports call group functionality, allowing users to make and receive calls for the call group extension from their smartphones. Users can also share files with coworkers over the application.

Click [here](#) to review the MX Mobile flyer



MXoutbound

MXoutbound, a fully integrated outbound dialer solution, offers a flexible and easy-to-manage automated process for reaching out to an organization's customer base. MXoutbound is appropriate for virtually any application that requires automatic outbound dialing. The call message may be as simple as a single recorded sentence or as elaborate as a customer survey with a series of questions based on previous responses.

Outbound DialerReminder

Paused

Total 6Calling 0Answered 1Not Started 0Rescheduled 0Not Answered 5Invalid 0Initiator

ImportExportDelete

Records

Get statusDeleteAdd New Record

|                       | Phone Number             | Status     | Last Result Name | Last Result | Dial Attempts            | Last Phone Number | First Name |
|-----------------------|--------------------------|------------|------------------|-------------|--------------------------|-------------------|------------|
| <div>Queued0</div>    | <input type="checkbox"/> |            |                  |             |                          |                   |            |
| <div>Scheduled0</div> | <input type="checkbox"/> | 7735556763 | Finished         | No Answer   | Mar 15, 2021, 2:12:34 PM | 2                 | 7735556763 |
| <div>Finished6</div>  | <input type="checkbox"/> | 6035552804 | Finished         | Answered    | Mar 15, 2021, 1:11:54 PM | 1                 | 6035552804 |
| <div>Invalid0</div>   | <input type="checkbox"/> | 9735559625 | Finished         | No Answer   | Mar 15, 2021, 2:11:39 PM | 2                 | 9735559625 |
|                       | <input type="checkbox"/> | 4085551288 | Finished         | No Answer   | Mar 15, 2021, 2:11:39 PM | 2                 | 4085551288 |
|                       | <input type="checkbox"/> | 4045557474 | Finished         | No Answer   | Mar 15, 2021, 2:11:38 PM | 2                 | 4045557474 |
|                       | <input type="checkbox"/> | 4085557761 | Finished         | No Answer   | Mar 15, 2021, 2:11:43 PM | 2                 | 4085557761 |

Rows per page: 100First<1>Last

## Zultys Flex Communicator

Zultys Flex Communicator simplifies integration with web-based and traditional CRM and line-of-business applications. Zultys Flex Communicator generates screen pops for caller information on receipt of an incoming call. It can be compatible with web-based CRM applications and programs installed on the user's computer.

Click [here](#) to review the Zultys Flex Communicator flyer

Here is the list of some of the Zultys Flex Communication intergrations available today.

- Agency Matrix CRM Insurance
- ConnectWise
- Desk.com by Salesforce
- E-Leads
- EZLynx
- FaceBook
- Google
- HubSpot
- Insightly
- Microsoft Dynamics
- NetSuite
- Pipeline Deals
- Sage
- Service Monster
- ServSuite Pest Control Software
- SmartAdvocate
- Sugar
- Suite.com
- VIN Solutions
- Zoho

Integration  
Example



| ORACLE NETSUITE                  |                 |             |
|----------------------------------|-----------------|-------------|
| Customer Dee Gital ABCD Customer |                 |             |
| Primary Information              |                 |             |
| CUSTOMER ID                      | SALES REP       | COMMENTS    |
| Dee Gital                        | Bill Jones      | VP Customer |
| TYPE                             | CUSTOMER TYPE   |             |
| Individual                       |                 |             |
| INDUSTRY                         | SALES TERRITORY |             |
|                                  | Southwest       |             |
| NAME                             | SALES CHANNEL   |             |
| Dee Gital                        | End user        |             |
| JOB TITLE                        |                 |             |
| Owner                            |                 |             |
| PROSPECT/CUSTOMER COMPANY        |                 |             |
| ABCD Customer                    |                 |             |
| STATUS                           |                 |             |
| CUSTOMER-Closed Won              |                 |             |
| Email   Phone   Address          |                 |             |
| EMAIL                            | ALT PHONE       | FAX         |
| digital@abcdcompany.com          |                 |             |
| ALT EMAIL                        | MOBILE PHONE    | ADDRESS     |
|                                  |                 |             |
| PHONE                            | HOME PHONE      |             |
| (800) 555-5432                   |                 |             |

## Smart Media Phone

The ZIP 49GE Smart Media Phone combines productivity-enhancing visual communications with the flexibility of the Android operating system, accessed via a 7" touch screen, to deliver an outstanding user experience for business professionals.

Functions and contacts may be accessed quickly via 27 programmable soft keys. Wired and wireless headsets including Electronic Hook Switch (EHS) function are supported via the integrated USB port. The optional ZIP 450M Color Expansion Module supports additional programmable keys.

The ZIP 49GE is fully compatible with Zultys' ZAC Unified Communications application, allowing users to manage calls and messages directly from their computer. Like all Zultys phones, the ZIP 49GE utilizes the Session Initiation Protocol (SIP) open standard and is managed from the Zultys MX Administrator application for rapid deployment and the industry's lowest total cost of ownership.



## Key Features and Benefits:

### HD Video & 7" Touch Screen

Enhance business communications with HD video calls presented on a large 7" hi-resolution touch screen. The Android operating system provides access to a suite of applications including email, calendar, calculator, and web browser. Video and voice calls may be recorded directly on the ZIP 49GE (**Note: Bi-directional video functionality requires optional HD camera. The phone can receive video when no camera is installed.**)

### Expansion Module and Wireless Headset Support

The ZIP 49GE may be combined with up to three ZIP 450M Color Expansion Modules to facilitate up to 180 additional LCD-labeled programmable keys, making it ideal for operators and receptionists. Staff requiring mobility around the office will appreciate the convenience of Electronic Hook Switch (EHS) control when the ZIP 49GE is combined with a compatible Bluetooth or USB Wireless Headset.

### Video Door Phone Integration

Comprehensive integration with leading video door phone intercom providers, such as 2N, CyberData, and Baudisch, allows the ZIP 49GE to be utilized with building access control systems and to act as a video monitoring end point. One-touch door opening may be implemented with supported solutions.

### Simplified Deployment & SIP Open Standard

The Zultys ZIP 49GE is designed to save your business time and money. Flexible network connectivity with dual auto-sensing Gigabit Ethernet ports including IEEE 802.3af Power over Ethernet (PoE) support and integrated Wi-Fi simplify deployment. Zultys' leadership in SIP open standards IP telephony for more than a decade provides peace of mind and investment protection.

## Feature Highlights

- 7" 1024x600 pixel touch screen
- Optional 2-megapixel HD camera
- Android Operating System
- Built-in Bluetooth and Wi-Fi
- Dual Gigabit Ethernet ports
- Full call control via ZAC
- 27 programmable LCD labeled keys
- Local 3-way video conferencing
- Local 5-way voice conferencing
- Support for compatible wireless and wired USB headsets
- Supports ZIP 450M Color Expansion Modules
- Busy Lamp Field (BLF)
- Web Browser
- MX system & LDAP contact directories
- One-touch call record button with look back capabilities
- Call park and pick up
- Displays caller and called line information
- Call Log and Redial
- Missed call notification
- Paging and Intercom auto-answer
- VLAN, DSCP and QOS support
- SIP open standard
- MXnetwork Redundancy support
- 802.3af Power over Ethernet
- Hearing Aid Compatible (HAC) handset
- Wall Mountable (optional bracket required)

Click [here](#) to review the ZIP 49GE flyer



# PROPOSAL

## Complete Quote Summary for DocuSign1

If you have any questions or need more information, please contact:

**Chris Green | 968-563-5875 | rev.partner2@gmail.com**

The following quote is for 60 Months

Your selected minute plan is 1000 Minutes

**1000 minutes per user are included for each Standard, Premium, and ICC User and are pooled between the users on the system. Additional domestic minutes and inbound toll-free minutes are billed at a rate of 2.9 cents per minute.**

**Your plan includes a total of 22,000 minutes of local and long-distance calling.**

**1522 Cohoe Ct77, gate77, test77, Isle of Wight 7000 UnitedKingdom**

| Voice Services                             | QTY                       |          |                       |          |
|--------------------------------------------|---------------------------|----------|-----------------------|----------|
| Standard User - 60 Months                  | 11                        |          |                       |          |
| Standard Teams User - 60 Month             | 11                        |          |                       |          |
| Additional Options                         | QTY                       |          |                       |          |
| Zultys Flex Communicator - Per Instance    | 1                         |          |                       |          |
| MXoutbound for 10 ports - Per Instance     | 1                         |          |                       |          |
| Zultys Provided Equipment                  | QTY                       |          |                       |          |
| Zultys ZIP 49GE                            | 1                         |          |                       |          |
| Phone Numbers                              | QTY                       |          |                       |          |
| Directory listing-411                      | 1                         |          |                       |          |
| Phone Purchase Accessories                 | QTY                       |          |                       |          |
| Phone Accessory, ZIP 450M Expansion Module | 1                         |          |                       |          |
| Site Total                                 | Monthly Recurring Charges | \$482.43 | Non Recurring Charges | \$917.50 |

Taxes and fees are not included in the total cost of services and products sold listed above. All pricing is subject to final confirmation at the time of order.



# PROPOSAL

## Complete Quote Summary for DocuSign2

If you have any questions or need more information, please contact:

**Chris Green | 968-563-5875 | rev.partner2@gmail.com**

The following quote is for 60 Months

Your selected minute plan is 1000 Minutes

**1000 minutes per user are included for each Standard, Premium, and ICC User and are pooled between the users on the system. Additional domestic minutes and inbound toll-free minutes are billed at a rate of 2.9 cents per minute.**

**Your plan includes a total of 22,000 minutes of local and long-distance calling.**

**1522 Cohoe Ct77, gate77, test77, Isle of Wight 7000 UnitedKingdom**

| Voice Services                             | QTY                       |          |                       |          |
|--------------------------------------------|---------------------------|----------|-----------------------|----------|
| Standard User - 60 Months                  | 11                        |          |                       |          |
| Standard Teams User - 60 Month             | 11                        |          |                       |          |
| Additional Options                         | QTY                       |          |                       |          |
| Zultys Flex Communicator - Per Instance    | 1                         |          |                       |          |
| Interactive Voice Response - Per Instance  | 1                         |          |                       |          |
| Zultys Provided Equipment                  | QTY                       |          |                       |          |
| Zultys ZIP 49GE                            | 1                         |          |                       |          |
| Zultys Provided Equipment Accessories      | QTY                       |          |                       |          |
| Phone Accessory, ZIP 450M Expansion Module | 1                         |          |                       |          |
| Phone Numbers                              | QTY                       |          |                       |          |
| Directory listing-411                      | 1                         |          |                       |          |
| TollFree Number - Porting                  | 1                         |          |                       |          |
| Local Number Porting Promotional Offer     | 1                         |          |                       |          |
| Local Number(TN)/DID New Promotional Offer | 1                         |          |                       |          |
| Site Total                                 | Monthly Recurring Charges | \$462.42 | Non Recurring Charges | \$542.45 |

Taxes and fees are not included in the total cost of services and products sold listed above. All pricing is subject to final confirmation at the time of order.

## Complete Quote Summary for All Locations

Listed below is your subtotal for each individual location and the total for your entire order. Thank you for allowing us the opportunity to earn your business. We will continue to earn your trust and confidence as we move forward together. If you have any questions or need more information, please contact:

**Chris Green | 968-563-5875 | [rev.partner2@gmail.com](mailto:rev.partner2@gmail.com)**

**1522 Cohoe Ct77, gate77, test77, Isle of Wight 7000  
UnitedKingdom**

|                   |                                |                 |                             |                 |
|-------------------|--------------------------------|-----------------|-----------------------------|-----------------|
| <b>Site Total</b> | Monthly<br>Recurring<br>Charge | <b>\$482.43</b> | Non-<br>Recurring<br>Charge | <b>\$917.50</b> |
|-------------------|--------------------------------|-----------------|-----------------------------|-----------------|

**1522 Cohoe Ct77, gate77, test77, Isle of Wight 7000  
UnitedKingdom**

|                    |                                |                 |                             |                  |
|--------------------|--------------------------------|-----------------|-----------------------------|------------------|
| <b>Site Total</b>  | Monthly<br>Recurring<br>Charge | <b>\$462.42</b> | Non-<br>Recurring<br>Charge | <b>\$542.45</b>  |
| <b>Order Total</b> | Monthly<br>Recurring<br>Charge | <b>\$944.85</b> | Non-<br>Recurring<br>Charge | <b>\$1459.95</b> |

Taxes and fees are not included in the total cost of services and products sold listed above. All pricing is subject to final confirmation at the time of order.